

# NEEDS ANALYSIS – HULL & MACHINERY



**1.) NAME OF INSURED**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**2.) OTHER INTERESTS**

Mortgagees / Banks / Associated or Subsidiary Companies / Contracted Parties

\_\_\_\_\_

\_\_\_\_\_

**3.) ATTACHMENT DATE**

\_\_\_\_\_

**4.) SCHEDULE OF VESSELS**

If engine age differs from vessel age, provide details of overhaul / refit

VESSEL NAME	TYPE OF VESSEL	YEAR BUILT	MANUFACTURER	HULL MATERIAL	LENGTH OVER ALL	BEAM	REGISTERED TONNES	DESIGNED MAX. SPEED	ENGINE MAKE & OUTPUT

ANY MAJOR ALTERATIONS DONE TO VESSELS \_\_\_\_\_

\_\_\_\_\_

DATE OF LAST ENGINE OVERHAUL/S / REFITS \_\_\_\_\_

DETAILS OF MAJOR REFITS PLANNED \_\_\_\_\_

\_\_\_\_\_

NAME OF COMPANY MAINTAINING VESSELS \_\_\_\_\_

DOES "OWNER" PERFORM WORK ON VESSEL \_\_\_\_\_

DETAILS OF ANNUAL MAINTENANCE PLAN \_\_\_\_\_

\_\_\_\_\_

AVERAGE ENGINE RUNNING HOURS PER ANNUM \_\_\_\_\_

AVERAGE CONSECUTIVE DAYS LAID-UP PER ANNUM \_\_\_\_\_

\_\_\_\_\_

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**5.) INSURED VALUES**

Provide details of Special Equipment / Hired Equipment to be separately insured, items removed from vessel to be insured, Nets, Dinghies, etc. – all items that will be sold with vessel. Consider Basis of Valuation and Valuation Philosophy. Consider Salvage Charges. Is VAT included?

VESSEL NAME	H&M VALUE	INCREASED VALUE	NETS / DINGHIES	SPECIAL / HIRED EQUIPMENT	EQUIPMENT REMOVED	WAR

**6.) TERRITORIAL / NAVIGATIONAL LIMITS**

Provide details of Operational Area including any territories within high piracy areas or within iceberg prone areas. Refer Institute Warranties.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

HOME PORT \_\_\_\_\_

**7.) CLASSIFICATION / CERTIFICATION**

Confirm state of Seaworthiness and legality

FLAG STATE OF VESSEL/S \_\_\_\_\_

CLASSIFICATION SOCIETY \_\_\_\_\_

MEMBER SINCE \_\_\_\_\_

CLASS CERTIFICATES VALID UNTIL \_\_\_\_\_

ANY ENDORSEMENTS \_\_\_\_\_

SAMSA CERTIFICATION VALID UNTIL \_\_\_\_\_

DATE OF LAST OUT-OF-WATER SURVEY \_\_\_\_\_

MERCHANT SHIPPING ACT COMPLIANCE \_\_\_\_\_

**8.) USE**

WHAT ARE VESSELS USED FOR (Type of Fishing) \_\_\_\_\_

\_\_\_\_\_

ANY SPECIALIST OPERATIONS (Towage, Salvage, Cable Laying / Recovery, etc.) – IF YES, SPECIFY

\_\_\_\_\_

\_\_\_\_\_

ARE VESSELS BEING CHARTERED \_\_\_\_\_

IF YES, PROVIDE DETAILS

(Name of Charterer, Terms of Charter, Period of Charter, etc. – obtain copy of Charter Party)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**9.) CREWING**

Details on Crew and Contracts of Employment

ARE SKIPPER / CREW OWNERS OF VESSEL \_\_\_\_\_

SKIPPER EXPERIENCE \_\_\_\_\_

NUMBER OF CREW PER VESSEL \_\_\_\_\_

NATIONALITY OF CREW \_\_\_\_\_

ARE CREW CONTRACTS WIDER THAN COID - IF YES, PROVIDE DETAILS \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

**10.) COVERAGE**

TOTAL LOSS ONLY INCLUDING GA + TRIMMINGS

Consider damage not causing Constructive Total Loss & Salvage Charges included in Sum Insured, Wreck Removal

\_\_\_\_\_  
\_\_\_\_\_

INSTITUTE TIME CLAUSES HULL / FISHING VESSEL CLAUSES

Consider "Machinery Breakdown" – "part that breaks", Negligence of Repairers, "Tidal Waves" / "Tsunamis", Consider "Increased Value" in addition to H & M Value, Negligence limited to Master Officers Crew Pilots and Repairers / Charterers

\_\_\_\_\_  
\_\_\_\_\_

ITC HULL & IFVC PLUS ADDITIONAL PERILS CLAUSES

Consider Wear & Tear, Faulty Design or Construction

\_\_\_\_\_  
\_\_\_\_\_

**NETS / DINGHIES AND SPECIFIED EQUIPMENT**

Consider limited cover, Effect on Insured Value, VAT & if part of vessel

Cover whilst remove ashore \_\_\_\_\_

Cover whilst over side \_\_\_\_\_

Liabilities of nets or items over side \_\_\_\_\_

**LOSS OF USE / HIRE**

Consider High Costs, Limited Markets

Perils Required \_\_\_\_\_

Time Excess \_\_\_\_\_

Indemnity Required Per Day \_\_\_\_\_

**MORTGAGEES INTEREST**

Consider effect on Non-payment of premium, Contractual Requirements, VAT

Name of Mortgagee/s \_\_\_\_\_

Specific Requirements of Mortgagee/s \_\_\_\_\_

Copy of Contract \_\_\_\_\_

Value / Percentage of Financial Interest \_\_\_\_\_

**WAR / STRIKES COVER**

Consider action taken by a legally constituted authority (SASRIA), Violent Theft, Piracy and Barratry  
Exclusion (JW2005/002 & JH2005/046) and London Blocking And Trapping (LPO 444)

\_\_\_\_\_  
\_\_\_\_\_

SASRIA – Get top 5 risk addresses

\_\_\_\_\_  
\_\_\_\_\_

Other Custom Covers Required

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\_\_\_\_\_

**11.) EXTENSIONS**

**CARGO LIABILITIES**

Liabilities to cargo when not carried in terms of contract of carriage subject to international conventions

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**HELICOPTER CLAUSE**

Permission for helicopters to land take-off and covers resultant damage subject to International Chamber of Shipping regulations

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**PASSENGER EQUIPMENT CLAUSE**

Includes bar stores, equipment for passengers' amusement not exceeding 5% of Vessel Insured Value

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**RADIO AND AIDS OF NAVIGATION CLAUSE**

Covers Navigational Equipment, Containers and Cinematic Equipment permanently installed on the vessel

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**LEASED EQUIPMENT CLAUSE**

Includes equipment installed on vessel not belonging to Owner in Insured Value

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**PILOTS NON-LIABILITY CLAUSE**

Provides for Indemnities forced on owner by Pilots, Tugs, Helicopters, etc.

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POLICY PROOF OF INTEREST, FULL INTEREST ADMITTED  
Holder of policy deemed to have Insurable Interest regardless of title

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**12.) TOWAGE COVER**

Consider limited markets, limited cover, "one off" complications

REASON FOR TOW \_\_\_\_\_

TOW APPROVED BY \_\_\_\_\_

PORT OF ATTACHMENT \_\_\_\_\_

PORT OF DESTINATION \_\_\_\_\_

PORTS EN ROUTE \_\_\_\_\_

TOW BEING DONE BY \_\_\_\_\_

TOW VESSEL'S BACKUP PROPULSION \_\_\_\_\_

CONTINGENCY PLANS FOR LOSS OF PROPULSION \_\_\_\_\_

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EXPERIENCE WITH TOWAGE CONTRACTS \_\_\_\_\_

LENGTH OF VOYAGE (TIME) \_\_\_\_\_

LENGTH OF VOYAGE (DISTANCE) \_\_\_\_\_

CONTRACTUAL TERMS OF CONTRACT (COPY) \_\_\_\_\_

INSURANCE OF TOW OPERATOR \_\_\_\_\_

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**13.) COMPANY HISTORY**

Commencement Date \_\_\_\_\_

Experience in Industry \_\_\_\_\_

Pervious Insurers \_\_\_\_\_

Previous Brokers \_\_\_\_\_

# NEEDS ANALYSIS – HULL & MACHINERY



Reason for change \_\_\_\_\_

\_\_\_\_\_

Insurance History (including 5 years claims experience) \_\_\_\_\_

\_\_\_\_\_

Details of claims which were rejected / not covered \_\_\_\_\_

\_\_\_\_\_

Other Material Facts / Considerations \_\_\_\_\_

\_\_\_\_\_

Contact Person \_\_\_\_\_

Office Number \_\_\_\_\_ Mobile Number \_\_\_\_\_

Fax Number \_\_\_\_\_ E-mail Address \_\_\_\_\_

Physical Address \_\_\_\_\_

\_\_\_\_\_

Postal Address \_\_\_\_\_

\_\_\_\_\_

VAT Number \_\_\_\_\_

Company Registration Number \_\_\_\_\_

\_\_\_\_\_  
Signature of Proposer / Insured

Signed at \_\_\_\_\_ on the \_\_\_\_\_ of \_\_\_\_\_ 20\_\_